Opportunity Detail

Print Date: Monday, February 21, 2011

Upgrade to California Plant

Totals		Dates	
Total:	$7,000.00	Open Date:	5/19/2008
Probability:	40%	Days Open:	1,008
Weighted:	$2,800.00	Estimated Close Date:	10/16/2008
Status:	Open	Actual Close Date:	
Process/Stage:	ACT! Sales Cycle: Presentation		

Products/Services

Name	Qty	Cost	Price	Adjusted Price	Discount	Subtotal
ONE Component	2.00	1,000.00	2,500.00	2,500.00	0.00 %	5,000.00
Service Contract	1.00	750.00	2,000.00	2,000.00	0.00 %	2,000.00

Contacts

Contact	Company	Title	ID/Status
Wilhelm Loke	Yellow Jersey Bikes	VP Operations	Customer
Lance J. Parker	Yellow Jersey Bikes	Owner	Customer;Friend

Companies

Company	Address	City	State	ID/Status
Making Technology Co	PO Box 270514	Dallas	TX	Consultants
Yellow Jersey Bikes	315 Center Dr.	San Diego	CA	

Groups

Group Name	Description	Record Manager

Notes

Date	Time	Note	Record Manager

History

Date	Time	Type	Regarding/Details	Record Manager
5/20/2007	11:14:00AM	New Opportunity	New Opportunity - ACT! Sales Cycle Presentation 40%	Chris Huffman

Activity

Type	Date	Time	Contact	Regarding/Details	Organizer

Opportunity Info

Competitor:

Referred By:

Reason:

Edit Date: 4/17/2008

Last Edited By: Chris Huffman

Opportunity Access

Record Manager: Chris Huffman

Record Creator: Chris Huffman

Create Date: 5/20/2007

Access Level: Limited