Note Report

Date Range: March 1, 2012 to March 31, 2012

Allison Mikola

Total Notes
2

Company	Contact	Note
Thursday, March 01, 2012		
Yellow Jersey Bikes	Ethan Campbell	Ethan sent me **Vintage Systems** catalog. He is evaluating other vendors for his business. I definitely need to follow up with him and see what is going on. Not sure if he is angling for better price or ???
Tuesday, March 13, 2012		
Yellow Jersey Bikes	Ethan Campbell	Ethan is the buyer, but Lance makes the decisions. They are preparing to expand their opportunities into quite a few locations around the world. **Orders could be big.** They will definitely look to make decisions based on efficiency profitability competitiveness We could start operations as soon as the end of this year in converting all of their plants.

Note Report

Date Range: March 1, 2012 to March 31, 2012

Chris Huffman

Total Notes
7

Company	Contact	Note
Monday, March 05, 2012		
Great Northern Coffee	Tommy Morgan	Boating fan, very good sailor. Played tennis at Yale.
Tuesday, March 06, 2012		
AVB Enterprises	Suzie Lee	Met with Suzie, and she likes the product based on the demo. She's traveling to CA for business over the next few weeks, and will likely make a decision to purchase by end of the month.
Sunday, March 11, 2012		
Ace Pet Store Franchises	Colleen McCarthy	Went to Colleen's store location. She has a great display that other retailers should look at. More details. The End
Interactive Gifts	Chris Fierros	Expressed interest in possibly becoming a reseller for CH Gourmet. Chris is the sales manager for a chain of specialty gift stores in the North East. **Currently have four stores and are looking to expand, adding another two.**
Tuesday, March 13, 2012		
Yellow Jersey Bikes	Lance Parker	The **TechONE System** is perfect for their organization. 100% ROI in less than 6 months Eco Friendly. Would give them an advantage in their efforts to be "**green**" company wide. The **TWO Component** would be **recommended** to speed up their adoption. It could easily provide them with the ROI they are looking for based on our analysis. They have several factories throughout the world that could easily take advantage of our system. *They are looking for the unique experience that we can offer in the final implementation.*
Wednesday, March 14, 2012		
Great Northern Coffee	Tommy Morgan	Tommy wants to work with little league teams in each of the cities where they have offices. As a thank you to some of his mega contributors, he is considering offering our Sunday in the Park picnic baskets. He also suggested that we contact PBS to give away some of the picnic baskets to their high dollar contributors. He got great bang for his buck last year by soing the same thing.
Thursday, March 15, 2012		
Yellow Jersey Bikes	Lance Parker	Met Lance at one of the the Tour de France fund raising parties held for our country's team.

Note Report

Date Range: March 1, 2012 to March 31, 2012

Chris Huffman

Company	Contact	Note

Note Report

Date Range: March 1, 2012 to March 31, 2012

Melissa Pearce

Total Notes
1

Company	Contact	Note
Thursday, March 29, 2012		
Wilson Co.	Timothy Hanks	Send sales sheets witht the new proposal