# Group Note Report

**Date Range:** March 1, 2012 to March 31, 2012

## Customers

| Total Notes |
|---|
| 6 |

| Company | Contact | Note | Record Manager |
|---|---|---|---|
| **Tuesday, March 06, 2012** | | | |
| AVB Enterprises | Suzie Lee | Met with Suzie, and she likes the product based on the demo. She's traveling to CA for business over the next few weeks, and will likely make a decision to purchase by end of the month. | Chris Huffman |
| **Saturday, March 10, 2012** | | | |
| | | Web presentation went very well for the new offering of **Truffle Sampler**. Lot's of interest among the group. We may get the job soon. | Chris Huffman |
| **Sunday, March 11, 2012** | | | |
| Ace Pet Store Franchises | Colleen McCarthy | Went to Colleen's store location. She has a great display that other retailers should look at.<br>More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. More details. The End | Chris Huffman |
| **Monday, March 12, 2012** | | | |
| | | They love ***white chocolate and macadamia nuts***. They would lile mroe information on any products that fit that description. | Sarah Whiting |
| **Tuesday, March 13, 2012** | | | |
| Yellow Jersey Bikes | Lance Parker | The **TechONE System** is perfect for their organization.<br><br>100% ROI in less than 6 months<br>Eco Friendly. Would give them an advantage in their efforts to be "green" company wide.<br>The **TWO Component** would be **recommended** to speed up their adoption.<br><br>It could easily provide them with the ROI they are looking for based on our analysis. They have several factories throughout the world that could easily take advantage of our system.<br><br>*They are looking for the unique experience that we can offer in the final implementation.* | Chris Huffman |
| **Thursday, March 15, 2012** | | | |

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|---|---|---|---|
| **Thursday, March 15, 2012** | | | |
| Yellow Jersey Bikes | Lance Parker | Met Lance at one of the the Tour de France fund raising parties held for our country's team. | Chris Huffman |

# Group Note Report

**Date Range:** March 1, 2012 to March 31, 2012

## Prospects

| Total Notes |
|---|
| 6 |

| Company | Contact | Note | Record Manager |
|---|---|---|---|
| **Thursday, March 01, 2012** | | | |
| Yellow Jersey Bikes | Ethan Campbell | Ethan sent me **Vintage Systems** catalog. He is evaluating other vendors for his business. I definitely need to follow up with him and see what is going on. Not sure if he is angling for better price or ??? | Allison Mikola |
| **Monday, March 05, 2012** | | | |
| Great Northern Coffee | Tommy Morgan | Boating fan, very good sailor. Played tennis at Yale. | Chris Huffman |
| **Tuesday, March 06, 2012** | | | |
| | | First visit to CH Gourmet Gifts website | Melissa Pearce |
| **Sunday, March 11, 2012** | | | |
| Interactive Gifts | Chris Fierros | Expressed interest in possibly becoming a reseller for CH Gourmet. Chris is the sales manager for a chain of specialty gift stores in the North East. **Currently have four stores and are looking to expand, adding another two.** | Chris Huffman |
| **Tuesday, March 13, 2012** | | | |
| Yellow Jersey Bikes | Ethan Campbell | Ethan is the buyer, but Lance makes the decisions. They are preparing to expand their opportunities into quite a few locations around the world. **Orders could be big.** They will definitely look to make decisions based on<br>efficiency<br>profitability<br>competitiveness<br>We could start operations as soon as the end of this year in converting all of their plants. | Allison Mikola |
| **Wednesday, March 14, 2012** | | | |
| Great Northern Coffee | Tommy Morgan | Tommy wants to work with little league teams in each of the cities where they have offices. As a thank you to some of his mega contributors, he is considering offering our Sunday in the Park picnic baskets. He also suggested that we contact PBS to give away some of the picnic baskets to their high dollar contributors. He got great bang for his buck last year by soing the same thing. | Chris Huffman |

# Group Note Report

**Date Range:** March 1, 2012 to March 31, 2012

## TechONE Seminar

| Total Notes |
|---|
| 1 |

| Company | Contact | Note | Record Manager |
|---|---|---|---|
| **Thursday, March 29, 2012** | | | |
| Wilson Co. | Timothy Hanks | Send sales sheets witht the new proposal | Melissa Pearce |