Opportunity Close Ratios Summary

Date Range: Before May 1, 2012

391 Opportunities Totaling $2,918,500.00

Opportunity $ by Status

Summary for All Users

Open	$1,627,000	55.7%
Closed - Lost	$347,300	11.9%
Closed - Won	$944,200	32.4%
Total:	$2,918,500	100.0%

Opportunity # by Status

Summary for All Users

Open	229	58.6%
Closed - Lost	42	10.7%
Closed - Won	120	30.7%
Total:	391	100.0%