Company History Report

Date Range: January 1, 2009 to December 31, 2009

Ace Pet Store Franchises

Total Histories	New Opportunity	Opportunity Stage	Opportunity Won
5	3	1	1

Company	Contact	Type	Regarding & Details	Record Manager
Friday, March 27, 2009				
Ace Pet Store Franchises	Jim Curtis	Opportunity Stage Update	Trial for Oregon Franchises - ACT! Sales Cycle: Needs Assessment 25%	Chris Huffman
Tuesday, September 01, 2009				
Ace Pet Store Franchises	Jackie Jorgensen	New Opportunity	Replacement Parts - ACT! Sales Cycle Initial Communication 10%	Ernst Anderson
Thursday, October 29, 2009				
Ace Pet Store Franchises	Gavin Dillerstone	New Opportunity	Upgrade for Oregon - ACT! Sales Cycle Initial Communication 10%	Ernst Anderson
Friday, October 30, 2009				
Ace Pet Store Franchises	Gavin Dillerstone	New Opportunity	New Opportunity - ACT! Sales Cycle Needs Assessment 25%	Chris Huffman
Friday, November 27, 2009				
Ace Pet Store Franchises	Gavin Dillerstone	Opportunity Won	Oregon Franchises $12,000.00 Closed - Won Current Client Relationship Friday, November 28, 2008 12:00:00 AM	Chris Huffman

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Boomer's Artworx

Total Histories	Field Changed
1	1

Company	Contact	Type	Regarding & Details	Record Manager
Friday, November 13, 2009				
Boomer's Artworx	Bettie James	Field Changed	Field changed Estimated Close Date Field Lawrenceville Expansion changed from "Wednesday, March 27, 2010" to "Thursday, August 26, 2010".	Chris Huffman

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Brandee's Bakery

Total Histories	New Opportunity
2	2

Company	Contact	Type	Regarding & Details	Record Manager
Friday, July 17, 2009				
Brandee's Bakery	Liz Dittmeier	New Opportunity	New Opportunity - ACT! Sales Cycle Negotiation 65%	Chris Huffman
Saturday, October 17, 2009				
Brandee's Bakery	Liz Dittmeier	New Opportunity	New Opportunity - ACT! Sales Cycle Initial Communication 10%	Chris Huffman

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Brushy's Golfing World

Total Histories	New Opportunity
3	3

Company	Contact	Type	Regarding & Details	Record Manager
Wednesday, March 18, 2009				
Brushy's Golfing World	Paul Brushman	New Opportunity	New Zealand - ACT! Sales Cycle Presentation 40%	Ernst Anderson
Saturday, April 18, 2009				
Brushy's Golfing World	Paul Brushman	New Opportunity	New Guinea - ACT! Sales Cycle Initial Communication 10%	Ernst Anderson
Saturday, August 01, 2009				
Brushy's Golfing World	Paul Brushman	New Opportunity	NSW Upgrade - ACT! Sales Cycle Sales Fulfillment 90%	Ernst Anderson

Company History Report

Date Range: January 1, 2009 to December 31, 2009

CH TechONE

Total Histories	Call Completed	Contact Deleted	Meeting Held
25	3	14	8

Company	Contact	Type	Regarding & Details	Record Manager
Thursday, April 09, 2009				
CH Gourmet Coffee	Fred Fenderline	Call Completed	European Sales Meeting Conference Call	Chris Huffman
CH TechONE	Ernst Anderson	Meeting Held	USA Sales Meeting	Chris Huffman
CH TechONE	Chris Huffman	Meeting Held	USA Sales Meeting	Chris Huffman
CH TechONE	Chris Huffman	Call Completed	European Sales Meeting Conference Call	Chris Huffman
CH TechONE	Allison Mikola	Meeting Held	USA Sales Meeting	Chris Huffman
CH TechONE	Sarah Whiting	Call Completed	European Sales Meeting Conference Call	Chris Huffman
Friday, April 24, 2009				
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! New Zealand has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT Training has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! Latin America has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! Singapore has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! Australia has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! Canada has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! Holland has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! China has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! Belgium has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! UK has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! France has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT Design Specialists has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! Germany has been deleted.	Chris Huffman
CH TechONE	Chris Huffman	Contact Deleted	Contact ACT! USA has been deleted.	Chris Huffman
Tuesday, August 04, 2009				
CH TechONE	Chris Huffman	Meeting Held	Write Article for E-Newsletter	Chris Huffman
Wednesday, August 05, 2009				
CH TechONE	Chris Huffman	Meeting Held	Network Breakfast	Chris Huffman

Company History Report

Date Range: January 1, 2009 to December 31, 2009

CH TechONE

Company	Contact	Type	Regarding & Details	Record Manager
Saturday, August 08, 2009				
CH TechONE	Ernst Anderson	Meeting Held	USA Sales Meeting	Ernst Anderson
CH TechONE	Chris Huffman	Meeting Held	USA Sales Meeting	Ernst Anderson
CH TechONE	Allison Mikola	Meeting Held	USA Sales Meeting	Ernst Anderson

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Freemont Corp

Total Histories	Opportunity Won
1	1

Company	Contact	Type	Regarding & Details	Record Manager
Thursday, July 30, 2009				
Freemont Corp	Dylan Nguyen	Opportunity Won	Home Office $12,000.00 Closed - Won Current Client Relationship Thursday, July 30, 2009 12:00:00 AM	Allison Mikola

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Green Plastics

Total Histories	Opportunity Stage
3	3

Company	Contact	Type	Regarding & Details	Record Manager
Friday, April 10, 2009				
Green Plastics	Ben Braddock	Opportunity Stage Update	LA Office - ACT! Sales Cycle: Needs Assessment 25%	Chris Huffman
Green Plastics	Eric Johnson	Opportunity Stage Update	LA Office - ACT! Sales Cycle: Needs Assessment 25%	Chris Huffman
Green Plastics	Mr. Joe McGuire	Opportunity Stage Update	LA Office - ACT! Sales Cycle: Needs Assessment 25%	Chris Huffman

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Jake Flakes Inc.

Total Histories	New Opportunity
2	2

Company	Contact	Type	Regarding & Details	Record Manager
Tuesday, September 01, 2009				
Jake Flakes Inc.	Rudy Nordstrom	New Opportunity	New Opportunity - ACT! Sales Cycle Presentation 40%	Chris Huffman
Saturday, October 17, 2009				
Jake Flakes Inc.	Rudy Nordstrom	New Opportunity	Jake Flakes-SC and Replacement Parts - CHT1 Service: Service Site Visit 25%	Chris Huffman

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Mercury Production Management

Total Histories	New Opportunity
3	3

Company	Contact	Type	Regarding & Details	Record Manager
Monday, April 27, 2009				
Mercury Production Management	Albert Barry	New Opportunity	New Opportunity - ACT! Sales Cycle Commitment to Buy 100%	Chris Huffman
Thursday, December 17, 2009				
Mercury Production Management	Albert Barry	New Opportunity	New Opportunity - ACT! Sales Cycle Initial Communication 10%	Chris Huffman
Mercury Production Management	Albert Barry	New Opportunity	New Opportunity - ACT! Sales Cycle Presentation 40%	Chris Huffman

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Yellow Jersey Bikes

Total Histories	Meeting Held	New Opportunity	Opportunity Stage	Quote
13	3	3	6	1

Company	Contact	Type	Regarding & Details	Record Manager
Friday, April 17, 2009				
Yellow Jersey Bikes	Ethan Campbell	New Opportunity	YJBikes-Texas Operations - CHT1 Sales: Initial Communication 10%	Chris Huffman
Yellow Jersey Bikes	Wilhelm Loke	New Opportunity	YJBikes-Texas Operations - CHT1 Sales: Initial Communication 10%	Chris Huffman
Yellow Jersey Bikes	Lance Parker	New Opportunity	YJBikes-Texas Operations - CHT1 Sales: Initial Communication 10%	Chris Huffman
Thursday, April 23, 2009				
Yellow Jersey Bikes	Wilhelm Loke	Quote	Quote # 2009	Chris Huffman
Tuesday, June 16, 2009				
Yellow Jersey Bikes	Ethan Campbell	Opportunity Stage Update	YJBikes-Texas Operations - CTH1 Sales: Needs Assessment 25%	Chris Huffman
Yellow Jersey Bikes	Wilhelm Loke	Opportunity Stage Update	YJBikes-Texas Operations - CTH1 Sales: Needs Assessment 25%	Chris Huffman
Yellow Jersey Bikes	Lance Parker	Opportunity Stage Update	YJBikes-Texas Operations - CTH1 Sales: Needs Assessment 25%	Chris Huffman
Tuesday, August 25, 2009				
Yellow Jersey Bikes	Ethan Campbell	Meeting Held	Presentation Lance is excited about this new Texas plant. They are working to make this a prototype for their future operations. TechONE Systems is currently part of all of their future plans to help them to be environmentally friendly. Lance expects (as we all do) that energy prices will only go up and he expects that our implementations could significanly increase ROI of all his operations. Ethan also seems to be moving the process along. He has much of the required paperwork done and is trying to stay ahead of Wlihelm and the rest of operations. They are moving pretty fast though so he has his work cut out for him.	Chris Huffman
Yellow Jersey Bikes	Ethan Campbell	Opportunity Stage Update	YJBikes Texas Operations - CTH1 Sales: Presentation 40%	Chris Huffman

Company History Report

Date Range: January 1, 2009 to December 31, 2009

Yellow Jersey Bikes

Company	Contact	Type	Regarding & Details	Record Manager
Tuesday, August 25, 2009				
Yellow Jersey Bikes	Wilhelm Loke	Meeting Held	Presentation Lance is excited about this new Texas plant. They are working to make this a prototype for their future operations. TechONE Systems is currently part of all of their future plans to help them to be environmentally friendly. Lance expects (as we all do) that energy prices will only go up and he expects that our implementations could significanly increase ROI of all his operations. Ethan also seems to be moving the process along. He has much of the required paperwork done and is trying to stay ahead of Wlihelm and the rest of operations. They are moving pretty fast though so he has his work cut out for him.	Chris Huffman
Yellow Jersey Bikes	Wilhelm Loke	Opportunity Stage Update	YJBikes Texas Operations - CTH1 Sales: Presentation 40%	Chris Huffman
Yellow Jersey Bikes	Lance Parker	Meeting Held	Presentation Lance is excited about this new Texas plant. They are working to make this a prototype for their future operations. TechONE Systems is currently part of all of their future plans to help them to be environmentally friendly. Lance expects (as we all do) that energy prices will only go up and he expects that our implementations could significanly increase ROI of all his operations. Ethan also seems to be moving the process along. He has much of the required paperwork done and is trying to stay ahead of Wlihelm and the rest of operations. They are moving pretty fast though so he has his work cut out for him.	Chris Huffman
Yellow Jersey Bikes	Lance Parker	Opportunity Stage Update	YJBikes Texas Operations - CTH1 Sales: Presentation 40%	Chris Huffman