Created History Analysis

Date Range: January 1, 2008 to December 31, 2008

Summary by User

		Total	Apr-08	May-08	Aug-08	Sep-08	Oct-08	Nov-08	Dec-08
	Total	663	451	3	157	3	42	4	3
Allison Mikola	**Total**	122	72	0	33	0	17	0	0
	Meeting Held	53	38	0	15	0	0	0	0
	Meeting Not Held	3	2	0	1	0	0	0	0
	New Opportunity	12	0	0	0	0	12	0	0
	Opportunity Lost	1	0	0	0	0	1	0	0
	Opportunity Won	4	0	0	0	0	4	0	0
	To-do Done	48	31	0	17	0	0	0	0
	To-do Not Done	1	1	0	0	0	0	0	0
Chris Huffman	**Total**	344	251	3	55	3	25	4	3
	Call Completed	23	14	0	8	0	0	0	1
	Contact Linked	8	8	0	0	0	0	0	0
	Contact Updated	3	0	1	0	0	0	0	2
	E-mail Sent	7	3	2	1	0	0	1	0
	Field Changed	1	1	0	0	0	0	0	0

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		Total	Apr-08	May-08	Aug-08	Sep-08	Oct-08	Nov-08	Dec-08
Chris Huffman	Letter Sent	3	3	0	0	0	0	0	0
	Library Document	2	2	0	0	0	0	0	0
	Meeting Held	140	106	0	34	0	0	0	0
	Meeting Not Held	9	8	0	1	0	0	0	0
	New Opportunity	80	63	0	0	0	17	0	0
	Opportunity Lost	5	2	0	0	1	2	0	0
	Opportunity Stage Update	16	10	0	3	1	0	2	0
	Opportunity Won	32	23	0	1	1	6	1	0
	To-do Done	13	7	0	6	0	0	0	0
	Vacation Completed	2	1	0	1	0	0	0	0
Ernst Anderson	**Total**	133	118	0	15	0	0	0	0
	Call Completed	18	15	0	3	0	0	0	0
	Call Left Message	1	1	0	0	0	0	0	0
	Marketing Call Completed	1	1	0	0	0	0	0	0
	Meeting Held	96	90	0	6	0	0	0	0

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		Total	Apr-08	May-08	Aug-08	Sep-08	Oct-08	Nov-08	Dec-08
Ernst Anderson	Meeting Not Held	3	3	0	0	0	0	0	0
	To-do Done	14	8	0	6	0	0	0	0
Juliette Rosseux	**Total**	31	10	0	21	0	0	0	0
	Meeting Held	18	1	0	17	0	0	0	0
	To-do Done	13	9	0	4	0	0	0	0
Melissa Pearce	**Total**	33	0	0	33	0	0	0	0
	Meeting Held	19	0	0	19	0	0	0	0
	To-do Done	14	0	0	14	0	0	0	0

of History Items by Rep

Chris Huffman	297	44.8%
Ernst Anderson	161	24.3%
Allison Mikola	137	20.7%
Melissa Pearce	36	5.4%
Juliette Rosseux	32	4.8%
Total:	663	100.0%